## NGL ClientConnect Guide

An e-App designed with you and the consumer in mind



#### Where to find NGL ClientConnect

Esse	entialL	ГС			
A Home	Sales & Marketing -	Illustrations	New Business - Applications & Forms E-APP E-APP Sandbox TES Upload Application P Upload Delivery Req	Status ST SITE Packet & Othe	Additional Links -

You can find NGL ClientConnect by selecting the E-APP link Agent Resource Center's New Business dropdown.

There will be two options once you click on the E-APP link, NGL ClientConnect and E-APP. NGL ClientConnect is available for the majority of states. AZ, CA, CT, DC, DE, FL, HI, IN, MT, ND, NJ, SC and SD will only have access to NGL's E-APP.



## Logging in

NGL		
Welcome to our online application		Welcome! Log in to help secure your clien
Email *		financial future with LTCi coverage from National Guardian Life Insurance Compar
Password *	8	
FORGOT PASSWORD?		
LOGIN		
This is a LIVE environment. Please DO NOT ent	er test or practice cases.	

When accessing ClientConnect for the first time, you should enter the email address that is associated with your Agent Resource Center account. The password for this initial entry into ClientConnect will be "Test@123". You will be promoted to change the password once logged in.

If you are uncertain of the email address related to your Agent Resource Center account, this information can be found when logged into Agent Resource Center by selecting the **Additional Links** tab followed by **User Profile**.



## Starting An Illustration

### Beginning an illustration





#### **Entering contact information**

Enter the contact information of your client. Then select **Next**.

	Let's get ye	our contact information.		
	We'll keep your informati	on private and only use it to contact	you.	
	For 12 Alasyste *	Latt Name *		
	Milce.	Simenstad		
	Ethid (Necurre)*	Ernal (Ilmériter)*		
	mpsimensted@nglic.com	mpsimenstad@nglic.com		
	Date Of Date*	Gender *		
	09/09/1967	Male		
	And South Reduct	- Course Converte Manager (December #		
	*******555	***.*555		
		for a second		
	415-302-7600	Mobile		
$\mathbf{X}$				
$\sim$	Secondary Phone Number 856-848-6186	Land-line		
	Resconte Deet Addect *			
	Street Address Line 7			
	647 *	2014 - 2010	·	
	West Deptford	New Jersey (NJ) * 0808		
	Best Time To Call			
	Tanan <sup>a</sup>	ber the state		
	morning	weekday		

## Selecting benefits

Return of Premium and Nonforfeiture Riders



#### 3. Click **Select Coverage** to continue.

#### Selecting additional riders

After clicking Select Coverage, you will be presented with a series of pop ups asking you to add or reject the **Nonforfeiture** and the **5% Compound Inflation** riders.





#### Benefit and premium summary





#### Terms and agreements

You must select each checkbox in the **Terms and Agreements**. Then select **Next** to continue. Please note, the fourth and final checkbox is optional, but recommended.

VGL.	Legent Servic 1-888-505-233
Here are our terms and agreements.	
<ul> <li>I have read and agree to the Terms, Consents and Authorizations, and provide consent for National Guardian Life to access third-party data sources for verification and assessment purposes.</li> <li>I have read the Authorization for Disclosure of Protected Health Information and give my consent to have this information released to the agent of record. I understand that this disclosure may involve specific Protected Health Information regarding me. I also understand that authorizing this disclosure is optional.</li> </ul>	
<ul> <li>I give my consent to do Business Electronically with National Guardian Life.</li> <li>I authorize National Guardian Life Insurance Company to disclose the specific reasons for the Adverse Underwriting Decision in the event my application for insurance is not approved or if my policy is issued at a rate or with benefits other than as applied for Authorization for Disclosure of Protected Health Information related to an Adverse Underwriting Decision (Optional).</li> </ul>	
BACK NEXT	

## Client Signature Process

#### Client signature process

A signature box will appear on the Terms and Agreements page. Click **Insured Remote Sign** to begin the signature process. This is the first of the two remote signatures on the application.



I authorize National Guardian Life Insurance Company to disclose the specific reasons for the Adverse Underwriting Decision in the event my application for insurance is not approved or if my policy is issued at a rate or with benefits

> Ensure the client's mobile number is correct and click **Send Link To Insured**. A link to the signature box will be sent to the client's device.

#### Client signature process

# On their device, the client will sign with their finger in the signature box and then select Adopt and Sign.

1:54 ★ Messages specific reasons for the Adverse Underwriting Decision in the event my application for insurance is not approved or if my policy is issued at a rate or with benefits other than as applied for Authorization for Disclosure of Protected Health Information related to an Adverse Underwriting Decision

By selecting Adopt and Sign, I am signing this agreement electronically. I agree that my electronic signature is the legal equivalent of my manual signature.

Please sign Inside the area given below.

Clear Insured Signatur

After the client selects **Adopt and Sign**, their signatur will automatically appear in NGL ClientConnect.

	NGL.	1-848-505-23
e	Here are our forms and agreements.     Here are our forms and agreements.     Here read and agree to the Twink-Concerns and Austernational Australiants     Here and the Austernation for Maintoin administration and Australiants     Here and the Austernation for Maintoin administration and Australiants     Here and the Austernation for Maintoin Australiants     Here and the Austernation for Maintoin Australiants     Here and the Austernation for Maintoin Australiants     Here and the Australiants     Here and there and there and there an	
	The instance for signed the terms and agreements successfully.	
	Here red and approximate to the Terms and Automatics, and provide convert for National Quarkers     Link to access the leady data sources for vertication and assessment proposed     Here veals that Automatics for Disclosure of Protected National Charles     Here veals that Automatics for Disclosure of Protected National Charles     Here veals that Automatics for Disclosure of Protected National Charles     Here veals that Automatics for Disclosure of Protected National Charles     Here veals that Automatics for Disclosure of Protected National Charles     Here veals that Automatics that the Automatics that the Automatics     Here versions of the Automatics of the Automatics     Here versions of the Automatics Terms of the Automatics     Here versions of the Automatics Terms of the Automatics     Here versions of the Automatics of Automatics     Here versions of the Automatics of Automatics     Here versions of the Automatics (Charles)	
	Insured Signature The insured the segree the forms and agreement successfully taxe	



#### Personal worksheet

After the client signature process, it will now take you and your client through **Personal Assessment Questions**.

V NGL.	Services. 55-2332	VGL.	C Agent Services 1-888-505-2332
Personal Assessment Questions		How will you pay each year's premium?	
We will guide you through a personal assessment that includes medical, income and purchase options questions. You do not have to answer the questions about your incom purchase options. These questions are intended to make sure you've thought about how you will pay premiums and the cost of care your insurance doesn't cover.	ne or	From my income	
		From my Savings/Investments	
		My family will pay	
		I choose not to answer	
		HER	
BACK NEXT SKE WICKNE AND ASSET QUESTIONS			



#### Once the **Personal Assessment Questions** are complete, you will be brought to the **Underwriting Questions**.

VAgent Services. T-888-505-2332	1.		CLOSE WINDOW SAVE & EXIT
Individual Applicant Underwriting Questions		With whom do you currently live?	
The following underwriting questions help determine eligibility for Long Term Care Insurance. For joint applications, each individual is guided through the process separately. At the end of the underwriting section the individual responses are summarized, and you will have an opportunity to edit as needed before finishing the application journey.		By myself	
		With a spouse or partner	
		With family, a friend(s) or roommate	
		In a group home	
		Other	
		NEXT	
BACK STARF PRIMARY APPLIC ANT DUESTIONS			

#### Complete each question and select **Next** to proceed. You can select **Save & Exit** at any time to exit the questions.



	in the past 2 years, have you had an a	rodified or rated?	ance uccunen,	in Feet 6
ł. [	What is your current weight?	CLOSE WINDOW SAVE & EXIT	5.	Do you vape, sr
	BACK			

Complete each question and select **Next** to proceed.

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5. [	LLOSE WINDOW SAVE & EXIT 7.	OLOSE WINDOW SAVE & EXIT
	Do you require assistance or supervision for any of the following: incontinence, eating, dressing, toileting, walking, bathing, or transferring to or from a bed?	Has a medical professional diagnosed or treated you for Alzheimer's disease, dementia, memory loss, senility, cerebral atrophy, organic brain syndrome?
	No	Alzheimer's Disease
	Yes	Dementia
	BACK NEXT	Memory Loss
L		Senility
	CLOSE WINDOW SAVE & EXIT	Cerebral Atrophy
	In the past 2 years has a medical professional advised you to have surgery, treatment or a test which is pending, or are you	Organic Brain Syndrome
	currently waiting for results of a diagnostic test (excluding HIV tests)?	None of the these
	Please Type in your condition	BACK. NEXT
	BACK NEXT	

Complete each question and select **Next** to proceed.



5.			
Has a natural parent or latera	sibling been diagnosed by a medical professional for dementia or Alzh I sclerosis (ALS), Parkinson's, Huntington's disease or polycystic kidn	neimer's disease, amyotrophic ney disease?	Has a medical professional advised, diagnosed, or treated you for a heart or circulatory disorder such as: amaurosis fugas arrhythmias, valvular disease, aneurysm, coronary artery disease, cardiomyopathy, congestive heart failure, bypass surgery, stenting, high blood pressure, peripheral vascular disease, skin ulcers, carotid artery disease, or embolisms?
	Dementia		Please Type in your condition
	Alzheimer's Disease		
	Amyotrophic Lateral Sclerosis (ALS)		BACK NEXT
	Parkinson's		
	Huntington's Disease		
	Polycystic Kidney Disease		
	None of the these		
	BACK NEXT		

Complete each question and select **Next** to proceed.



#### When you type in a medical condition, you will need to select it once it appears.

You will need to answer any further questions associated with the condition.

.1.	CLOSE WNDOW       EAVER & EXT       122.         Has a medical professional advised, diagnosed, or treated you for a heari or circulatory disorder such as: amaurosis fugax, arrhythmias, valvular disease, aneurysm, coronary artery disease, cardiomyopathy, congestive heart failure, bypass surgery, stenting, high blood pressure, peripheral vascular disease, skin ulcers, carotid artery disease, or embolisms?       12.         Got it, do you have any other condition ?       High B        High B        High Blood Pressure         High Blood Pressure       High Blood Sugar       High Blood Sugar       12.	Conservation         Excention         Excention         And a medical professional advised, diagnosed, or treated you for a heart or circulatory disorder such as: amaurosis fugax, arrhythmias, valvular disease, aneurysm, coronary artery disease, cardiomyopathy, congestive heart failure, bypass surgery, stenting, high blood pressure, peripheral vascular disease, skin ulcers, carotid artery disease, or embolisms? Got it, do you have any other condition ?         Pass free in you contine       X         High Blood Pressure       X         You entered High Blood Pressure. Which best describes your personal condition or outcome?       X
L3. [	CLOSE WINDOW SAVE & EXIT	I have mild hypertension (blood pressure readings consistently under 140 to 150 / 90). I have moderate hypertension (blood pressure consistently at or under 165 to 170 / 94).
	Has a medical professional advised, diagnosed, or treated you for a heart or circulatory disorder such as: amaurosis fugax, arrhythmias, valvular disease, aneurysm, coronary artery disease, cardiomyopathy, congestive heart failure, bypass surgery, stenting, high blood pressure, peripheral vascular disease, skin ulcers, carotid artery disease, or embolisms? Got it, do you have any other condition ?	I have severe hypertension (blood pressure consistently averaging 170 / 95). I have uncontrolled or extreme hypertension with other heart complications.
	BACK NEXT	

Click **Next** to continue if there are no other conditions



•					CLOSE WINDOW	SAVE & EXIT
	In the past 5 years have you been	hospitalized or di any reason	iagnosed, treated, or pres you have not already dis	cribed medicationsciences	on by a medical p	rofessional f
	Please	Type in your condition				
			BACK NEXT			
•			The second structure second structure and second structures and second s			
	What is your occupation/working	status? 💟	CLOSE WINDOW SAVE & EXF			
	What is your occupation/working	status? 🏹	CLOSE WINDOW SAVE & EXT			
	What is your occupation/working select Working T'm Working	status? 🏹	CLOSE WINDOW SAVE & EXT			
	What is your occupation/working select Working I'm Working Enter occupation Weekly Hours V	status? Ϋ	CLOSE WINDOW SAVE & EXT			
	What is your occupation/working           Select Working           Tim Working           Enter occupation           Weekity Hours V	status?	CLOSE WINDOW SAVE & EXT			





A Success message will appear once all underwriting questions have been completed.



Underwriting answers can be edited, if necessary, by selecting **Edit Primary Applicant Questions**. Or proceed to the next section by selecting Next.

# Non-Underwriting Questions

#### Medicaid and disability benefits



Note the progress bar showing the advancement through the application.

You can add a Medicaid benefit by selecting **click here**.



#### Physician information



Physician or specialist information will need to be added by selecting **click here**.

This button can be selected if the client does not have a primary physician or specialist.

Primary Applicant		7
Physician Name *	Date Last Seen *	
Type or Speciality * Type or Specialty		
Reason for Visit and Diagnosis *		
Medication / Treatment Prescribed *		
Email	Phone *	

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After selecting **click here**, a box will appear allowing you to enter the physician history. Once done select **Add**.

#### Reviewing the responses

The next screen will allow you and your client to review the responses so far. Select **Edit** to change the response. Click **Next** to continue.

		t N	IGL.			C Agent Services 1-888-505-2332
		Let's review y Please review and if necessar Primary Applican	y click edit to change an answer 1 - Mike Simenstad			
	<b>AGE</b> 57	GENDER Male	SMOKER No	<b>BUILD</b> 671, 220 lbs		
HOW WILL YOU PAY EACH YEA	AR'S PREMIUMY				EDIT	
HAVE YOU CONSIDERED WHET	THER YOU COULD AFFORD TO KEEP TH	BS POLICY IF THE PREMIUMS WENT UP	FOR EXAMPLE, BY 20%7		EDIT	
APPROXIMATELY HOW MUCH \$100,000 to \$250,000	DO YOU EARN EACH YEAR?				EDIT	
HOW DO YOU EXPECT YOUR IN No change	COME TO CHANGE OVER THE NEXT 1	0 YEARS?			EDIT	
HOW YOU WILL PAY FOR THE I	DIFFERENCE BETWEEN FUTURE COSTS	AND YOUR DAILY BENEFIT AMOUNT?			EDIT	

HAS A MEDICAL PROFESSIONAL ADVISED, DIAGNOSED, OR TREATED YOU FOR AMPUTATION, INJURIES DUE TO FALLS OR IMBILAINCE OR MUSCULOSKELETAL DISORDERS SUCH AS: RHEUMATOID ANTHRIDS, POLYMYALGIA RHEUMATICA, OSTEOPOROSIS, OSTEOARTHRIDS, FRACTURES, FIBRIOMYALGIA, DEGENERATIVE JOINT DISEASE, SCOLIOSIS, SPINAL STENDISS, OR INFONITO DISC?	EDAT
No	
HAS A MEDICAL PROFESSIONAL ADVISED, DIAGNOSED, OR TREATED YOU FOR RESPIRATORY DISORDERS SUCH AS: EMPHYSEMA, BRONCHITTE, ASTHMA, BRONCHIECTASIS, ASBESTOSIS, SARCOROSIS, OR CHRONIC OBSTRUCTIVE PULMONARY DISEASE (COPD)? No	EDIT
HAS A MEDICAL PROFESSIONAL ADVISED, DIAGNOSED, OR TREATED YOU FOR EVE OR EAR DISORDERS SUCH AS: MACULAR DEGENERATION, GLAUCOMA, LABYRINTHITIS, MINIERES OR VERTIGO?	EDIT
HAS A MEDICAL PROFESSIONAL TREATED, COUNSELLED OR ADVISED YOU TO STOP OR REDUCE USING ALCOHOL, ILLEGAL DRUGS OR PRESCRIBED MEDICATION DUE TO ABUSE, ADDICTION OR DEPENDENCY?	EDIT
There never received treatment or counseing for or been advised to stop or reduce using alcohol or drugs.	
IN THE PAST'S VEARS HAVE YOU BEEN HOSPITALIZED OR DIAGNOSED, TREATED, OR PRESCRIBED MEDICATION BY A MEDICAL PROFESSIONAL FOR ANY REASON YOU HAVE NOT ALIREADY DISCLOSED?	EDIT
No	
WHAT IS YOUR OCCUPATION/WORKING STATUS?	
Occupation: Sales	EDIT
Weekly Hours Worked: 60	
Retirement Status: Not Retired	
Disability No	
PHYSICIAN HISTORY RECORDS	101T
MEDICAID BENEFITS	EDIT 🔍
BACK NEXT	

#### Replacement and beneficiary questions

VGL.		C. Agent Services. 1-888-505-2332	VGL.	Agent Services 1-888-505-2332
Existing Coverage and Replacement Declaration Mike Simeetrad 1. Are you covered by Medicaid? 2. Do you have another long-term care insurance policy or certificate in force (including health care service contract, health maintenance organization contract)? 3. Did you have another long term care insurance policy or certificate in force during the last 12 months? 4. Do you intend to replace any of your medical or health insurance coverage with this policy?	Ves No Ves No Ves No Ves No		Please list your beneficiary(ies).  PRIMARY BENEFICIARY (if more than one primary, by must add to 100%). No Primary Beneficiary were found for this insurance. To add a new beneficiary click, here CONTINGENT BENEFICIARY (used if primary beneficianes are no longer living)	
Enter existing policy information and your intention to replace. click here RACK NEXT			No Contingent Beneficiary were found for this insurance. To add a new beneficiary <u>click here</u>	

Complete each section. Like previous questions, selecting **click here** will generate a box that will allow you to enter additional information.

Primary Beneficiary					~
Relationship	•	First Namo *		Last Name *	
Residential Street Address	s.*				
City *		State *	1	Zp.	
Date of Birth		Social Security Number		Share *	



### Third party notification Info and agent statement

VGL.		C Agent Services 1-888-505-2332	💝 NGL.				Agent Services 1-888-505-2332
 Would you like another amounty? Relationship Residential Street Address *	r person to receive important policy lapse notices? 🖗		Agent Statement 👸 1. How well do you know the applicant(s)? 2. Did you ask the applicant(s) all the questions fi 3. To the best of your knowledge, is the insurance other company? List the Health Insurance policies sold to the applicant of	Very well Well Met recently to the face and witness their signature(s)? applied for intended to replace any long term care, icant(s) by the Agent that are still in force and polic insured	) Yes O No medical or health insurance in force with this or any les sold in the past five (5) years that are no longer in force.	O Yes O No	× (+)
City *	State* - Zip code*		Agent(s) Connected to the Application Priving Agent Michael Simenstad	Agant M \$645	Apattosi mpsimenstad@nglic.com	50a4 300	• × +
Emel (optional)	(potenci)		Office Contact Person	Email *	Office Code BACK MILIT	Phone *	

Complete both sections.

For split cases click + to add agents and percentages.



## **Final Signatures**

#### Final signatures

The final remote signature will be completed in the same way the first client signature was captured by sending it to the client's phone.





Click **Send Link To Insured** so they may complete the signature process on their phone.



#### Final signatures

The client may now sign the application with their finger and confirm their city and state. By selecting **Adopt and Sign**, they will send the signature to NGL.

My agent has advised that this policy is suitable for it	me.	
O My agent has advised me that this policy does not a consider my application.	appear to be suitable for me. However, I still want the C	ompar
$\square$	1	
Ins	ured Signature	
The insured has sign	ed the application successfully.	
Please click adop Signature City	t and sign to proceed further. Signature State	
West Deptford	Alabama (AL)	



Once the signature is sent to NGL, you will receive a thank you message for completing the application. It is at this point that there are no more steps to the NGL ClientConnect process. You can select **Exit Application** and it will take you back to the dashboard.

#### This completes the NGL ClientConnect process!

Contact our Agent Services Team with questions.

Phone: 888.505.2332 Email: status@ngl-essentialltc.com

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